

APEX INITIATES SANNE ACQUISITION OF AGENSYND

In an acquisition originated by Apex, SANNE has completed a deal to acquire AgenSynd, a leading loan agency business. The company is headquartered in Madrid with offices in London and Paris.

Founded in 2012, AgenSynd currently employs around 20 people. The business provides agency services to more than 150 transactions. Like SANNE, AgenSynd has an institutional client base, and is well known in the European Agency market for providing high levels of client service.

This deal is a fantastic opportunity for SANNE as they continue to build on their existing European footprint by adding new strategic locations in Madrid and Paris. With this acquisition, SANNE are also adding to their existing agency expertise which will reposition them strongly in Europe as one of the leading independent providers of this specialist service.

Dean Godwin, Chief Executive Officer of Sanne Group plc, commented: "The addition of AgenSynd into our existing European loan agency business will provide further specialist expertise to our existing and new clients and positions us strongly in this market sector. The deal also expands SANNE's European footprint with the addition of Madrid and Paris, increasing our global footprint to 17 office locations. AgenSynd is led by a highly experienced and respected team that has established a platform with a focus on providing its clients with the highest quality services. This closely aligns with our own philosophy. Adding more strength-in-depth to our existing European business continues to be important for us as we continue to work with, and service, international alternative asset managers launching funds in Europe."

Fernando García, Founding Managing Director at AgenSynd commented: "We are very excited to be joining SANNE. Being part of a global business will enable us to access an extensive range of complementary services from across the Group. These will naturally add value to our clients going forward and will help us to continue to meet the ever-increasing global service requirements from them."

Manuel Rodríguez, Founding Managing Director at AgenSynd added: "SANNE is a perfect fit to our business. This powerful combination enables us to take the next step in our evolution and to provide new opportunities to our clients and staff in Madrid, Paris, London and globally.

Paul Warren, MD of Apex Corporate Finance commented:

"The acquisition of AgenSynd gives SANNE a strong presence in the loan agency business and two new locations in Madrid and Paris. Combined with SANNE's existing impressive footprint and service offering, the business is well placed to benefit from continued growth".



Apex Corporate Finance

Apex Corporate Finance is a leading Independent Corporate Finance house specialising in Acquisition and Sale Initiation Services in the international trust, fiduciary, private wealth, corporate, fund, financial services and other sectors for FTSE 100, small and mid-cap plcs, private equity funds and portfolio companies and independent businesses.

We have significant experience in international cross border acquisition and sale origination including within the international corporate, trust, fiduciary and fund administration sectors. There are significant drivers of consolidation in these markets and there remains a keen appetite for high quality acquisitions across a number of jurisdictions.

For further information regarding our services, please contact Paul Warren, Managing Director on +44 7970 727531 or by e-mail on <u>paul.warren@apexcorporatefinance.co.uk</u>.