## **Apex Corporate Finance**

PEX Corporate Finance

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## APEX INITIATES LUXEMBOURG TRANSACTION FOR RAPIDLY GROWING INDEPENDENT CORPORATE, TRUST AND FUND SERVICES BUSINESS

In an acquisition originated by Apex, one of its clients, a rapidly growing independent corporate, trust and fund services group has completed a transaction with an independent Luxembourg based trust and corporate services business.

Our client has a very interesting model and is looking to build a significant multi jurisdiction corporate, institutional, trust and fund services group. They are committed to long term independence and offer owner managers the opportunity to benefit from diversification of services, geography and scale whilst continuing to run their businesses. The model also works well for owner managers that are looking to address succession planning and maximise long term growth whilst maintaining their income, based on the dividend policy that the group enjoys.

Paul Warren, MD of Apex Corporate Finance commented:

"We are seeing a number of consolidation models in the international trust, corporate and fund sectors that focus on preserving the independence and integrity of businesses whilst allowing owner managers the benefits of being part of a group that has a broader based service offering and geographical presence. With increasing client demand for solutions across a number of jurisdictions and integrated service offering, together with the regulatory pressure for greater scale, we see these models as increasingly relevant for owner managed single jurisdiction businesses".

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Apex Corporate Finance is a leading Independent Corporate Finance house specialising in Acquisition and Sale Initiation Services in the international trust, fiduciary, private wealth, corporate, fund, financial services and other sectors for FTSE 100, small and mid cap plcs, private equity funds and portfolio companies and independent businesses.

We have significant experience in international cross border acquisition and sale origination including within the international corporate, trust, fiduciary and fund administration sectors. There are significant drivers of consolidation in these markets and there remains a keen appetite for high quality acquisitions across a number of jurisdictions.

For further information regarding our services, please contact Paul Warren, Managing Director on +44 7970 727531 or by e-mail on <a href="mailto:paul.warren@apexcorporatefinance.co.uk">paul.warren@apexcorporatefinance.co.uk</a>.